

## Nicholas A. Falvo

### PROFESSIONAL EXPERIENCE

**58<sup>th</sup> Presidential Inaugural Committee**, Washington, D.C.

*Deputy Assistant Director of Transportation for Public Events* 2016-2017

- Implemented transportation plan for all public events relating to the 58<sup>th</sup> Presidential Inauguration, including the welcoming concert and inaugural parade
- Planned and coordinated logistics for all equestrian participants

**Donald J. Trump for President/Lincoln Strategy Group**, Wilmington, N.C.

*Regional Manager*, 2016

- Organized paid canvassing operation in New Hanover County on behalf of the Republican National Committee, Donald J. Trump, Senator Richard Burr, and Governor Pat McCrory
- Managed over 80 staffers; responsibilities included training, deployment, and payroll

**Career Education Colleges and Universities**, Washington, D.C.

*Director of Government and Regulatory Affairs*, 2016

- Researched, authored, and submitted regulatory comments, advocacy materials, and position papers for distribution to Congressional offices and federal agencies
- Coordinated teams of key players within the organization and outside counsel to advance the association's legislative and regulatory priorities
- Established, updated, and maintained the association's legislative and regulatory agenda before Congress and the Administration

**Akerman LLP**, Washington, D.C.

*Legislative Counsel*, 2011-2015

- Developed and implemented federal relations strategies for multi-interest public-policy practice
- Advised clients on federal legislative regulatory developments in areas related to higher education, financial services, energy, global trade and commerce, and budget and appropriations
- Provided clients with interpretations of judicial and regulatory decisions

**American Insurance Association**, Washington, D.C.

*Legislative and Regulatory Analyst*, 2008-2010

- Monitored legislative, regulatory, and industry activity for property/casualty insurance, analyzing its impact on member-company operations, and communicating requirements appropriately
- Maintained daily contact with state affairs and legal departments to keep compliance information timely and accurate for association members and subscribers
- Managed the association's legislative and regulatory database which contained summaries, status, and compliance implications of state and federal legislation and regulations

**Van Scoyoc Companies**, Washington, D.C.

*Summer Associate*, 2006; 2007; 2008

- Drafted language that was incorporated into the Higher Education Reauthorization legislation
- Supported planning and executing policy conferences

**Congressman Thaddeus G. McCotter**, Washington, D.C.

*Legislative Staff*, 2003-2005

- Prepared the Representative's floor comments and drafted constituent response letters and press releases on policy matters
- Researched and tracked legislation involving immigration, commerce and manufacturing, financial services, Constitutional, federal government oversight, and Veterans affairs matters
- Coordinated direct mail program and constituent database

### EDUCATION

**Ave Maria School of Law**, Naples, FL (Formerly Ann Arbor, MI)

*Juris Doctorate*, 2008

- Bar Membership, District of Columbia Bar, Active from 2012

**Hillsdale College**, Hillsdale, MI

*Bachelor of Arts, History*, 2001

## **VOLUNTEER EXPERIENCE**

- Honor Flight Network, DC Ground Crew 2013-current
- Congressional Woman's Softball Game, Board of Directors, 2013-current
- US House Softball League, Pro-Bono Counsel 2012 – current
- Congressional Baseball Game, Coach 2003-2009
- Midtown Softball League, Commissioner, 2013-2015